

# Project Overview

Suncrest Bank  
Visalia, California

Corporate  
Offices



Vive wireless controls simplified installation and setup at Suncrest's flagship branch.

## Background

Suncrest bank branches are welcoming places, founded to serve the local community. They specialize in small business banking, and their customers can often grab a cup of coffee while they take care of business. The atmosphere and the aesthetics at each branch are important aspects of how they serve the community.

Gino Celillo, Vice President of Don Celillo Electric worked to design a lighting control solution that fit the needs of the space and the personality of the bank, too. Lutron Vive Wireless and the Designer+ software provided everything he was looking for, and more.

## The Challenge

Gino Celillo had some limited experience with Lutron wireless controls and was looking for a solution appropriate for larger areas that was easy to design and program, provided greater opportunity for centralized control and app-based setup and offered controls that would look beautiful in the space.

## The Solution

Lutron's Vive Wireless system and Designer+ software delivered the solution Celillo and Suncrest were looking for. Starting with the Designer+ software, Celillo was able to design a versatile system by calling up room layouts and fixture schedules, defining ceiling height, and even planning for the appropriate sensor range.

He was also able to add plug load control, wireless occupancy sensors, and Pico wireless controls exactly where they were needed to meet code and customer preference. The design process proved to be a significant time saver, and Gino has used the Lutron Designer+ software on half a dozen jobs since his experience on the Suncrest project.

For this type of project—retail spaces larger than 10,000 square feet—Celillo says the ability to offer demand response is a game changer as it enables projects to easily comply with California code on any project. He looked at several competitive solutions and determined that Vive not only delivered the best cost value, but was easiest to install and setup, and offered unparalleled flexibility.

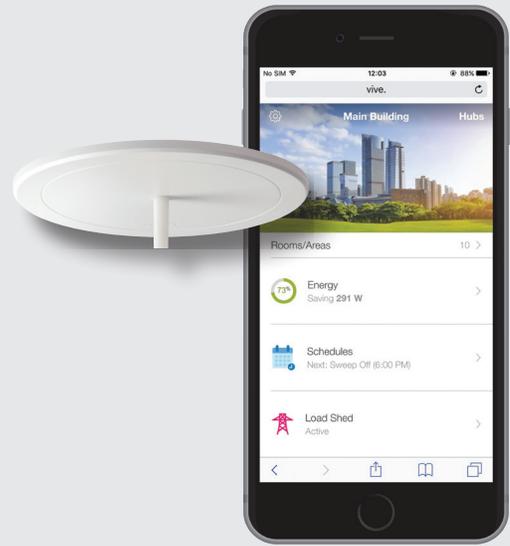
Celillo explains there was a cost adder for the Vive wireless hubs, but the time he saved on programming, and the ability to get the entire job done without additional startup costs more than made up for the cost difference.

“I used Designer+ software to quickly layout the control system and generate the bills of material and one-line diagrams. The wireless installation saved time and increased flexibility for project adjustments. Once the controls were installed, I was able to setup this job with just my smart phone—no factory commissioning required,” said Celillo.



*Pico wireless remotes in stainless steel faceplate.*

Control aesthetics often get overlooked in project profiles, but aesthetics were an important aspect of the Suncrest project. Black Pico wireless controls with stainless steel wallplates were unique to Lutron’s offering, and added just the right touch to complement the bank’s design.



*Lutron Vive simple, scalable, wireless controls enable setup right from any smart device.*

## Results

Vive Wireless has proven to be an ideal solution for this retail project, providing a system that delivers the right functionality and features for both the retail bank floor and the traditional corporate offices.

Gino and his team were able to run independently to complete the project in a compressed timeline and add value for the customer. He designed and documented the system plan using Lutron’s drag and drop interface, and Vive Wireless is now the go-to control solution for many of Celillo’s projects.

“The wireless installation saved time and increased flexibility. I was able to set up this job with just my smart phone.”

— Gino Celillo, VP of Don Celillo Electric

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World Headquarters 1.610.282.3800 | 24/7 Customer Support 1.844.588.7661

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